

# Profit and Loss

## Alcoholics Anonymous - Victoria For the 3 months ended 31 July 2024 Cash Basis

|                                    | MAY-JUL 2024     | FEB-APR 2024     | NOV 2023-JAN 2024 | AUG-OCT 2023     |
|------------------------------------|------------------|------------------|-------------------|------------------|
| <b>Trading Income</b>              |                  |                  |                   |                  |
| Bank Interest                      | 46.84            | 32.40            | 128.00            | 197.39           |
| Bequest (Deceased Estate)          | 20,095.34        | -                | -                 | -                |
| Conference Approved Stock          | 24,472.73        | 28,202.40        | 20,845.45         | 17,288.87        |
| Donations - Anonymous              | 5,862.13         | 1,364.66         | 1,059.23          | -                |
| Donations - Events                 | 1,247.60         | -                | 2,598.60          | -                |
| Donations - Groups                 | 30,746.50        | 36,601.44        | 34,439.87         | 31,215.42        |
| Donations - Individual             | 123.50           | 10,732.00        | 61.40             | -                |
| Donations - Raffle                 | -                | -                | 52.00             | -                |
| Donations Area D                   | -                | -                | 119.68            | -                |
| Members Contributions (MCC)        | 5,834.00         | 4,937.00         | 6,366.50          | 3,771.00         |
| Non Conference Approved Stock      | -                | (1,085.84)       | -                 | 4.00             |
| Postage Income                     | 1,606.77         | 1,522.91         | 1,271.70          | 1,333.07         |
| Prison Literature Fund             | (461.95)         | 41.80            | 30.40             | 20.75            |
| <b>Total Trading Income</b>        | <b>89,573.46</b> | <b>82,348.77</b> | <b>66,972.83</b>  | <b>53,830.50</b> |
| <b>Cost of Sales</b>               |                  |                  |                   |                  |
| Cash Balance Adjustments           | -                | -                | -                 | 1.20             |
| Costs of Goods Sold                | 14.67            | 3.39             | -                 | 91.90            |
| Literature                         | 11,114.46        | 16,051.92        | 9,408.52          | 8,404.92         |
| <b>Total Cost of Sales</b>         | <b>11,129.13</b> | <b>16,055.31</b> | <b>9,408.52</b>   | <b>8,498.02</b>  |
| <b>Gross Profit</b>                | <b>78,444.33</b> | <b>66,293.46</b> | <b>57,564.31</b>  | <b>45,332.48</b> |
| <b>Operating Expenses</b>          |                  |                  |                   |                  |
| Advertising / Public Info          | 94.46            | 94.48            | 94.47             | 89.97            |
| ATO Interest Charged               | -                | 246.05           | -                 | -                |
| Audit and Accounting Fees          | -                | -                | 2,227.27          | -                |
| Bank Fees                          | -                | 122.43           | 17.85             | 28.39            |
| Bank Merchant Fees                 | 114.03           | 114.83           | 131.96            | 111.13           |
| Bookkeeping Fees                   | 1,177.00         | 1,534.00         | 1,915.50          | 2,458.00         |
| Building - Repairs and Maintenance | -                | 310.00           | -                 | -                |
| Computer Expenses                  | 1,709.72         | (160.59)         | 781.90            | 3,151.90         |
| Conference & Seminar & Training    | -                | -                | -                 | 410.00           |
| Consumables (office amenities)     | 186.54           | 98.82            | 166.97            | 63.31            |
| Discounts and Allowances           | -                | (192.11)         | -                 | 11.02            |
| Electricity                        | 430.81           | 505.62           | 499.11            | 512.68           |
| Equipment Leasing                  | 1,107.00         | (2,533.00)       | 2,667.00          | 2,197.19         |
| Filing Fees                        | -                | -                | -                 | 310.00           |
| Function Expenses                  | 363.85           | 156.36           | 1,577.62          | -                |
| Insurance                          | 2,793.74         | -                | 1,036.84          | -                |

|                                 | MAY-JUL 2024     | FEB-APR 2024     | NOV 2023- JAN<br>2024 | AUG-OCT 2023      |
|---------------------------------|------------------|------------------|-----------------------|-------------------|
| Legal & Administration expenses | -                | 2,100.34         | 117.00                | 10.00             |
| Misc Adjustments                | -                | -                | -                     | 0.15              |
| Postage Costs / Expenses        | 3,073.53         | 3,075.39         | 3,062.94              | 2,113.28          |
| Printing - Rent for Copier      | 1,560.00         | 5,200.00         | -                     | -                 |
| Printing & Stationery           | 873.29           | 579.88           | 355.90                | 913.63            |
| Rates & Taxes                   | -                | 556.50           | 2,183.70              | -                 |
| Rent                            | 9,998.46         | 10,289.68        | 9,707.24              | 9,707.25          |
| Salaries & Wages                | 26,067.60        | 25,651.60        | 25,651.60             | 24,684.28         |
| Software Subscriptions          | 424.54           | 766.90           | -                     | -                 |
| Stripe Fees                     | 3.96             | -                | -                     | -                 |
| Superannuation Expenses         | 2,696.40         | 2,650.05         | 2,650.05              | 2,583.24          |
| Telephone                       | 1,096.09         | 841.31           | 1,309.59              | 1,116.91          |
| Water Utilities                 | -                | -                | 248.32                | -                 |
| WorkCover                       | 809.35           | 809.32           | 1,635.15              | -                 |
| <b>Total Operating Expenses</b> | <b>54,580.37</b> | <b>52,817.86</b> | <b>58,037.98</b>      | <b>50,472.33</b>  |
| <b>Net Profit</b>               | <b>23,863.96</b> | <b>13,475.60</b> | <b>(473.67)</b>       | <b>(5,139.85)</b> |